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BRANDY L. MACUMBER, RECORDER
Madison County, Iowa

**REAL ESTATE CONTRACT-INSTALLMENTS
Recorder's Cover Sheet**

Preparer Information: Billy Mallory, Mallory Law, 12012 Ridgemont Drive , Urbandale, IA 50323, Tel: (515) 444-8519

Taxpayer Information: Billy Mallory

Return Document To: Billy Mallory, Mallory Law, 12012 Ridgemont Drive , Urbandale, IA 50323

Grantors: Anthony M. Wenck and Sara Lancaster, as Joint Tenants with Full Rights of Survivorship

Grantees: Emily J. Marshall and Paul F. Marshall, husband and wife, as Joint Tenants with Full Rights of Survivorship

Legal Description: See Page 2

Document or instrument number of previously recorded documents:



REAL ESTATE CONTRACT-INSTALLMENTS

IT IS AGREED on September 30, 2025 by and between Anthony M. Wenck and Sara Lancaster, as Joint Tenants with rights of Survivorship, ("Sellers"); and Emily J. Marshall and Paul F. Marshall, wife and husband, as Joint Tenants with rights of Survivorship of Madison County, Iowa ("Buyers");

That the Sellers, as in this contract provided, agree to sell to the Buyers, and the Buyers in consideration of the premises, hereby agree with the Sellers to purchase the following described real estate situated in the County of Madison, State of Iowa, to-wit:

Parcel "F", a part of the West 60 acres of the Southeast Quarter (1/4) of Section Eleven (11), Township Seventy-five (75) North, Range Twenty-eight (28) West of the 5th P.M., Madison County, Iowa, containing 10.03 acres, as shown in Plat of Survey filed in Book 2015, Page 3774 on December 22, 2015, in the Office of the Recorder of Madison County, Iowa

together with any easements and servient estates appurtenant thereto, but with such reservations and exceptions of title as may be below stated, all upon the terms and conditions following:

1. **TOTAL PURCHASE PRICE.** The Buyers agree to pay for said property the total sum of Two Hundred Seven Thousand Five Hundred Dollars (\$207,500.00) due and payable at Madison County, Iowa, as follows:
 - a) **DOWN PAYMENT** of \$16,000.00 **RECEIPT OF WHICH IS HEREBY ACKNOWLEDGED:** and
 - b) **BALANCE OF PURCHASE PRICE.** \$191,500 as follows:
 - a. \$9,000 on or before October 25, 2025 (This payment represents the balance of the Down Payment agreed to by the Parties in the September 14, 2025 Purchase Agreement), and
 - b. \$1,204.42 on or before the **FIRST** day of November, 2025, and the **FIRST** day of each and every **MONTH** thereafter until April 1, 2027 **when all sums due under this contract are due and to be paid in full.** This monthly payment amount includes interest on unpaid balances thereof at the rate of 5% per annum, computed monthly. All payments shall be applied first to the interest then unpaid and next upon the balance of the principal. Buyer shall have a 10-day grace period for payments before default
 - c. **BALLOON PAYMENT.** Provided all 18 monthly payments are made on time, a final balloon payment of \$175,422.93 will be due on March 1, 2027.

See EXHIBIT A - Balloon Payment Calculator

2. **POSSESSION.** Buyers, concurrently with due performance on their part shall be entitled to possession of said premises on September 30, 2025 and thereafter so long as they shall perform the obligations of this contract.
3. **TAXES.** Sellers shall pay any unpaid taxes due as of the date of Possession and payable in prior years. Buyers shall pay any taxes not assumed by Sellers and all subsequent taxes before same become delinquent. Whoever may be responsible for the payment of said taxes, and the special assessments, if any, each year, shall furnish to the other Parties evidence of payment of such items not later than July 15 of each year. **Any proration of taxes shall be based upon the taxes for the year currently payable unless the parties state otherwise.**
4. **SPECIAL ASSESSMENTS.** Sellers shall pay the special assessments against this property which are a lien thereon as of date of possession, including all sewage disposal assessments for overage charge heretofore assessed by any municipality having jurisdiction as of date of possession. Buyers, shall pay all subsequent special assessments and charges, before they become delinquent.
5. **MORTGAGE.** Any mortgage or encumbrance of a similar nature against the said property shall be timely paid by Sellers so as not to prejudice the Buyers' equity herein. Should Sellers fail to pay, Buyers may pay any such sums in default and shall receive credit on this contract for such sums so paid. **MORTGAGE BY SELLERS.** Sellers, their successors in interest or assigns may, and hereby reserve the right to at any time mortgage their right, title or interest in such premises or to renew or extend any existing mortgage for any amount not exceeding 80% of the then unpaid balance of the purchase price herein provided. Buyers hereby expressly consent to such a mortgage and agree to execute and deliver all necessary papers to aid Sellers in securing such a mortgage which shall be prior and paramount to any of Buyers' then rights in said property.
6. **INSURANCE.** After any improvements are constructed on the property, Buyers shall keep in force insurance, premiums therefore to be prepaid by Buyers (without notice or demand) against loss by fire, tornado and other hazards, casualties and contingencies as Sellers may reasonably require on all such improvements, now on or hereafter placed on said premises and any personal property which may be the subject of this contract, in companies to be reasonably approved by Sellers in an amount not less than the full insurable value of such improvements and personal property or not less than the unpaid purchase price herein whichever amount is smaller with such insurance payable to Sellers and Buyers as their interests may appear. Sellers' interest shall be protected in accordance with a standard or union-type loss payable clause. **BUYERS SHALL PROMPTLY DEPOSIT SUCH POLICY WITH PROPER RIDERS WITH SELLERS** for the further security for the payment of the sums herein mentioned. In the event of any such casualty loss, the insurance proceeds may be used under the supervision of the Sellers to replace or repair the loss if the proceeds be adequate; if not, then some other reasonable application of such funds shall be made; but in any event such proceeds shall stand as security for the payment of the obligations herein.

7. **CARE OF PROPERTY.** Buyers shall take good care of this property and shall maintain any improvements hereafter placed on said premises in good and reasonable repair and shall not injure, destroy or remove the same during the life of this contract. Buyers shall not make any material alteration in said premises without the written consent of the Sellers. Buyers shall not use or permit said premises to be used for any illegal purpose.
8. **LIENS.** No mechanics' lien shall be imposed upon or foreclosed against the real estate described herein.
9. **ADVANCEMENT BY SELLERS.** If Buyers fail to pay such taxes, special assessments and insurance and effect necessary repairs, as above agreed, Seller may, but need not, pay such taxes, special assessments, insurance and make necessary repairs, and all sums so advanced shall be due and payable on demand or such sums so advanced may, at the election of Sellers, be added to the principal amount due hereunder and so secured.
10. **JOINT TENANCY IN PROCEEDS AND SECURITY RIGHTS IN REAL ESTATE.** If and only if, the Sellers immediately preceding this sale, hold the title to the above described property in joint tenancy, and such joint tenancy has not later been destroyed by operation of law or by acts of the Sellers, this sale shall not constitute such destruction and the proceeds of this contract, and any continuing and/or recaptured rights of Sellers in said real estate, shall be and continue in Sellers as joint tenants with rights of survivorship and not as tenants in common; and Buyers, in the event of the death of one of such joint tenants, agree to pay any balance of the proceeds of this contract to the surviving Seller (or Sellers) and to accept deed solely from him or them consistent with paragraph 14 below unless and except this paragraph is stricken from this agreement.
11. **SELLERS.** Spouse, if not titleholder immediately preceding this sale, shall be presumed to have executed this instrument only for the purpose of relinquishing all rights of dower, homestead and distributive share and/or in compliance with section 561.13 Code of Iowa; and the use of the word "Sellers" in the printed portion of the contract, without more, shall not rebut such presumption, nor in any way enlarge or extend the previous interest of such spouse in said property, or in the sale proceeds, nor bind such spouse except as aforesaid, to the terms and provisions of this contract.
12. **TIME IS OF THE ESSENCE.** Time is of the essence in this Agreement. Failure to promptly assert rights of Sellers herein shall not, however, be a waiver of such rights or a waiver of any existing or subsequent default.
13. **EXCEPTIONS TO WARRANTIES OF TITLE.** The warranties of title in any Deed made pursuant to this contract (See paragraph 14) shall be without reservation or qualification EXCEPT: (a) Zoning ordinances; (b) Such restrictive covenants as may be shown of record; (c) Easements of record, if any; (d) As limited by paragraphs 1, 2, 3 and 4 of this contract; (e) Sellers shall give Special Warranty as to the period after equitable title passes to Buyers; (f) Spouse if not titleholder, need not join in any warranties of the deed unless otherwise stipulated.

14. DEED AND ABSTRACT, BILL OF SALE. If all said sums of money and interest are paid to Sellers during the life of this contract, and all other agreements for performance by Buyers have been complied with, Sellers will execute and deliver to Buyers a Warranty Deed conveying said premises in fee simple pursuant to and in conformity with this contract and Sellers will at this time deliver to Buyers an abstract showing merchantable title, in conformity with this contract. Such abstract shall begin with the government patent (unless pursuant to the Iowa State Bar Association title standards there is a lesser requirement as to period of abstracting) to said premises and shall show title thereto in Sellers as of the date of this contract; or as of such earlier date if and as designated in the next sentence. This contract supersedes the previous written offer of Buyers to buy the above described property which was accepted by Sellers on or about September 14, 2025. Sellers shall also pay the cost of any abstracting due to any act or change in the personal affairs of Sellers resulting in a change of title by operation of law or otherwise.

15. APPROVAL OF ABSTRACT. Buyers have examined the abstract of title to this property and such abstract is accepted.

16. FORFEITURE. If Buyers (a) fail to make the payments aforesaid, or any part thereof, as same become due; or (b) fail to pay the taxes or special assessments or charges, or any part thereof, levied upon said property, or assessed against it, by any taxing body before any of such items become delinquent; or (c) fail to keep the property insured; or (d) fail to keep it in reasonable repair as herein required; or (e) fail to perform any of the agreements as herein made or required; then Sellers, in addition to any and all other legal and equitable remedies which they may have, at their option, may proceed to forfeit and cancel this contract as provided by law (Chapter 656 Code of Iowa). Upon completion of such forfeiture Buyers shall have no right of reclamation or compensation for money paid, or improvements made; but such payments and for improvements if any shall be retained and kept by Sellers as compensation for the use of said property, and/or as liquidated damages for breach of this contract; and upon completion of such forfeiture, if the Buyers, or any other person or persons shall be in possession of said real estate or any part thereof, such party or parties in possession shall at once peacefully remove therefrom, or failing to do so may be treated as tenants holding over, unlawfully after the expiration of a lease, and may accordingly be ousted and removed as such as provided by law.

17. FORECLOSURE AND REDEMPTION. If Buyers fail to timely perform this contract, Sellers, at their option, may elect to declare the entire balance immediately due and payable after such notice, if any, as may be required by Chapter 654, The Code. Thereafter this contract may be foreclosed in equity and the court may appoint a receiver to take immediate possession of the property and of the revenues and income accruing therefrom and to rent or cultivate the same as the receiver may deem best for the interest of all parties concerned, and such receiver shall be liable to account to Buyers only for the net profits, after application of rents, issues and profits from the costs and expenses of the receivership and foreclosure and upon the contract obligation.

It is agreed that if this contract covers less than ten (10) acres of land, and in the event of the foreclosure of this contract and sale of the property by sheriff's sale in such

foreclosure proceedings, the time of one year for redemption from said sale provided by the statutes of the State of Iowa shall be reduced to six (6) months provided the Sellers, in such action file an election to waive any deficiency judgment against Buyers which may arise out of the foreclosure proceedings: all to be consistent with the provisions of Chapter 628 of the Iowa Code. If the redemption period is so reduced, for the first three (3) months after sale such right of redemption shall be exclusive to the Buyers, and the time periods in Sections 628.5, 628.15 and 628.16 of the Iowa Code shall be reduced to four (4) months.

It is further agreed that the period of redemption after a foreclosure of this contract shall be reduced to sixty (60) days if all of the three following contingencies develop: (1) The real estate is less than ten (10) acres in size; (2) the Court finds affirmatively that the said real estate has been abandoned by the owners and those persons personally liable under this contract at the time of such foreclosure; and (3) Sellers in such action file an election to waive any deficiency judgment against Buyers or their successor in interest in such action. If the redemption period is so reduced, Buyers or their successor in interest or the owner shall have the exclusive right to redeem for the first thirty (30) days after such sale, and the time provided for redemption by creditors as provided in Sections 628.5, 628.15 and 628.16 of the Iowa Code shall be reduced to forty (40) days. Entry of appearance by pleading or docket entry by or on behalf of Buyers shall be presumption that the property is not abandoned. Any such redemption period shall be consistent with all of the provisions of Chapter 628 of the Iowa Code. This paragraph shall not be construed to limit or otherwise affect any other redemption provisions contained in Chapter 628 of the Iowa Code.

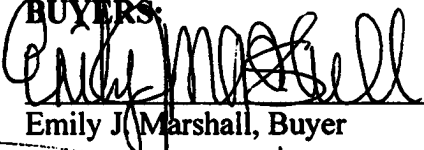
18. **ATTORNEY'S FEES.** In case of any action, or in any proceedings in any Court to collect any sums payable or secured herein, or to protect the lien or title herein of Sellers, or in any other case permitted by law in which attorney's fees may be collected from Buyers, or imposed upon them, or upon the above described property, Buyers agree to pay reasonable attorney's fees to Sellers.
19. **INTEREST ON DELINQUENT AMOUNTS.** Buyer will pay interest at the highest legal contract rate applicable to a natural person to the other on all amounts herein as and after they become delinquent, and/or on cash reasonably advanced by Seller pursuant to the terms of this contract, as protective disbursements.
20. **ASSIGNMENT.** In case of the assignment of this contract by either of the parties, prompt notice shall be given to the other parties, who shall at the time of such notice be furnished with a duplicate of such assignment by such assignors. Any such assignment shall not terminate the liability of the assignor to perform, unless a specific release in writing is given and signed by the other party to this contract.
21. **PERSONAL PROPERTY.** This contract does not include the sale of personal property.
22. **CONSTRUCTION.** Words and phrases herein, including acknowledgments hereof, shall be construed as in the singular or plural number, and as masculine, feminine or neuter gender, according to the context.

23. **RELEASE OF RIGHTS.** Each of the Sellers hereby relinquishes all rights of dower, homestead and distributive share in and to the property and waives all rights of exemption as to any of the property.
24. **LEAD-BASED PAINT NOTICE.** This sale does not include any structures and is therefore exempt from Disclosure of Information on Lead-Based Paint and/or Lead-Based Paint Hazard.
25. **LEAD-BASED PAINT NOTICE EXEMPTION.** This sale is does not include any structures and is therefore exempt from Disclosure of Information on Lead-Based Paint and/or Lead-Based Paint Hazard.
26. **CERTIFICATION.** Buyers and Sellers each certify that they are not acting, directly or indirectly, for or on behalf of any person, group, entity or nation named by any Executive Order or the United States Treasury Department as a terrorist, "Specially Designated National and Blocked Person" or any other banned or blocked person, entity, nation or transaction pursuant to any law, order, rule or regulation that is enforced or administered by the Office of Foreign Assets Control; and are not engaged in this transaction, directly or indirectly on behalf of, any such person, group, entity or nation. Each party hereby agrees to defend, indemnify and hold harmless the other party from and against any and all claims, damages, losses, risks, liabilities and expenses (including attorney's fees and costs) arising from or related to my breach of the foregoing certification.
27. **INSPECTION OF PRIVATE SEWAGE DISPOSAL SYSTEM.** Seller represents and warrants to Buyer that the Property is not served by a private sewage disposal system, and there are no known private sewage disposal systems on the property.
28. **SPECIAL PROVISIONS.**
- a. **IOWA CODE § 558.70 AND § 558.46 DISCLOSURES.** This sale involves bare agricultural land as defined in Iowa Code § 535.13. Therefore: (1) no contract disclosure statement is required under Iowa Code § 558.70, and (2) Seller warrants that this property is not subject to any right of first refusal under Iowa Code § 558.46 from a prior agricultural lease. Seller further warrants that no person has been in possession of the property under a farm tenancy in the past twelve months.
 - b. **GROUNDWATER HAZARD STATEMENT.** There is no known private burial site, well, solid waste disposal site, underground storage tank, hazardous waste, or private sewage disposal system on the property as described in Iowa Code Section 558.69.
 - c. **DECLARATION OF VALUE.** The parties agree that a Declaration of Value (Iowa Code Section 428A.1) shall be filed with the County Recorder at the time of recording the deed. The cost of filing shall be paid by Sellers.

- b. **GROUNDWATER HAZARD STATEMENT.** There is no known private burial site, well, solid waste disposal site, underground storage tank, hazardous waste, or private sewage disposal system on the property as described in Iowa Code Section 558.69.
- c. **DECLARATION OF VALUE.** The parties agree that a Declaration of Value (Iowa Code Section 428A.1) shall be filed with the County Recorder at the time of recording the deed. The cost of filing shall be paid by Sellers.

WE UNDERSTAND THAT HOMESTEAD PROPERTY IS IN MANY CASES PROTECTED FROM THE CLAIMS OF CREDITORS AND EXEMPT FROM JUDICIAL SALE; AND THAT BY SIGNING THIS CONTRACT, WE VOLUNTARILY GIVE UP OUR RIGHTS TO THIS PROTECTION FOR THIS PROPERTY WITH RESPECT TO CLAIMS BASED UPON THIS CONTRACT.

BUYERS:

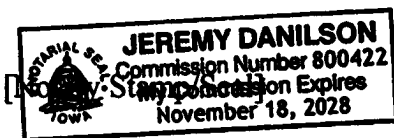

Emily J. Marshall, Buyer

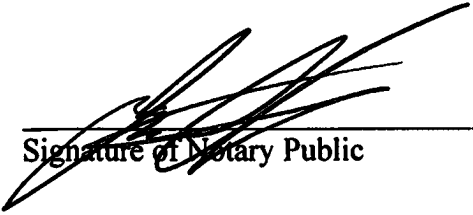

Paul F. Marshall, Buyer

NOTARY

STATE OF IOWA, COUNTY OF POLK

This record was acknowledged before me on 10/31/2025, 2025, by Emily J. Marshall and Paul F. Marshall, wife and husband.





Signature of Notary Public

SELLERS:

Anthony M. Wenck, Seller

Sara Lancaster, Seller

NOTARY

WE UNDERSTAND THAT HOMESTEAD PROPERTY IS IN MANY CASES PROTECTED FROM THE CLAIMS OF CREDITORS AND EXEMPT FROM JUDICIAL SALE; AND THAT BY SIGNING THIS CONTRACT, WE VOLUNTARILY GIVE UP OUR RIGHTS TO THIS PROTECTION FOR THIS PROPERTY WITH RESPECT TO CLAIMS BASED UPON THIS CONTRACT.

BUYERS:

Emily J. Marshall, Buyer

Paul F. Marshall, Buyer

NOTARY

STATE OF IOWA, COUNTY OF _____

This record was acknowledged before me on _____, 2025, by Emily J. Marshall and Paul F. Marshall, wife and husband.

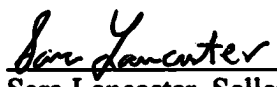
[Notary Stamp/Seal]

Signature of Notary Public

SELLERS:



Anthony M. Wenck, Seller



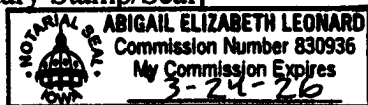
Sara Lancaster, Seller

NOTARY

STATE OF IOWA, COUNTY OF Polk

This record was acknowledged before me on October 31, 2025, by Anthony M. Wenck and Sara Lancaster, in their individual capacities.

[Notary Stamp/Seal]





Signature of Notary Public

EXHIBIT A
Balloon Payment Calculator

Loan Amount: \$182,500.00
Term: 1.5 years
Amortization Period: 20 years
Interest Rate: 5%
Monthly Payment: \$1,204.42
Balloon Payment Amount: \$175,422.93
Total Interest Paid: \$13,398.07

Down Payment Balance By 10/25/2025 \$9,000 \$182,500.00

Payment Schedule

Month	Principal	Interest	Payment	Balance
1-Nov-25	\$444.00	\$760.42	\$1,204.42	\$182,056.00
1-Dec-25	\$445.85	\$758.57	\$1,204.42	\$181,610.15
1-Jan-26	\$447.71	\$756.71	\$1,204.42	\$181,162.44
1-Feb-26	\$449.58	\$754.84	\$1,204.42	\$180,712.86
1-Mar-26	\$451.45	\$752.97	\$1,204.42	\$180,261.41
1-Apr-26	\$453.33	\$751.09	\$1,204.42	\$179,808.08
1-May-26	\$455.22	\$749.20	\$1,204.42	\$179,352.86
1-Jun-26	\$457.12	\$747.30	\$1,204.42	\$178,895.74
1-Jul-26	\$459.02	\$745.40	\$1,204.42	\$178,436.72
1-Aug-26	\$460.93	\$743.49	\$1,204.42	\$177,975.79
1-Sep-26	\$462.85	\$741.57	\$1,204.42	\$177,512.94
1-Oct-26	\$464.78	\$739.64	\$1,204.42	\$177,048.16
1-Nov-26	\$466.72	\$737.70	\$1,204.42	\$176,581.44
1-Dec-26	\$468.66	\$735.76	\$1,204.42	\$176,112.78
1-Jan-27	\$470.62	\$733.80	\$1,204.42	\$175,642.16
1-Feb-27	\$472.58	\$731.84	\$1,204.42	\$175,169.58
1-Mar-27	\$474.55	\$729.87	\$1,204.42	\$174,695.03
1-Apr-27	\$174,695.03	\$727.90	\$175,422.93	\$0.00