

This FINANCING STATEMENT is presented to THE FILING OFFICER for filing for record in the real estate records:

For Information see UCC Sec 3-188

1 Debtor(s) (Last Name First) and address(es) Swanson, L. Berneal Swanson, Herschel wife & husband Winterset, Iowa 50273	2 Secured Party(ies) and address(es) UNION STATE BANK Winterset, Iowa 50273	3 For Filing Officer (Date, Time, Number, and Filing Office) FILED NO. 530 PAGE 3/2 UCC - R.E. 1977 SEP 14 PM 3:24 MARY E. WELTY RECORDER IOWA Fee 3.00
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4 This Financing Statement covers the following types (or items) of property: Remodeling beauty shop in building, installing new plumbing, wiring, peeling, carpeting, fixing outside wall	5 Name and Address of Assignee See 3.00
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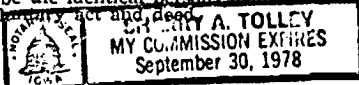
6 Check appropriate box(s) The above goods are or are to become fixtures on The above timber is standing on The above minerals or the like (including oil and gas) or mineral accounts will be financed at the wellhead of the well or mine located on (Describe real estate below See instruction #4):
 Commencing at the Southwest corner of Lot six (6) in Block 17 in the original town of Winterset, Madison, County, Iowa and running thence North 22 feet, thence East 70 feet, thence North 10 feet, thence East 50 feet, thence South 32 feet, thence West 120 feet to the place of beginning

The name of a record owner is J. W. Poland Trust, Eleanor Poland, Trustee

7 Products of collateral are also covered

8 L. Berneal Swanson Signature of Debtor Herschel Swanson Signature of Debtor
 L. Berneal Swanson Type or Print all names (Iowa Code 335.2) Herschel Swanson Type or Print all names (Iowa Code 335.2)
 Secured party or other appropriate signature may be substituted for debtor(s) signature only in cases covered by UCC 9-402(2), 9-408 and 11105(3), (5), (7) and must be identified as such when used.)

9 Acknowledgement (Complete whichever one is applicable).
 STATE OF IOWA, Madison COUNTY, ss:
 On this 2nd day of September, A. D. 1977, before me, the undersigned, a Notary Public in and for the State of Iowa, personally appeared L. Berneal Swanson and Herschel Swanson

to me known to be the identical persons named in see who executed the within and foregoing instrument, and acknowledged that they executed the same as their voluntary act and deed.

Sherry A. Tolley Notary Public in and for the State of Iowa

STATE OF IOWA, _____ COUNTY, ss:
 On this _____ day of _____, A. D. 19____, before me, the undersigned, a Notary Public in and for the State of Iowa, personally appeared _____ and _____, to me personally known, who, being by me duly sworn, did say that they are the _____ and _____ respectively, of said corporation executing the within and foregoing instrument, that (no seal has been procured by the said) (the seal affixed thereto is the seal of said) corporation; that said instrument was signed (and sealed) on behalf of said corporation by authority of its Board of Directors; and that the said _____ and _____ as such officers acknowledged the execution of said instrument to be the voluntary act and deed of said corporation, by it and by them voluntarily executed.

 Notary Public in and for the State of Iowa

Form Approved (1-1-75) By: MELVIN D. SYNHORST, Secretary of State
 1. FILING OFFICER COPY-ALPHABETICAL